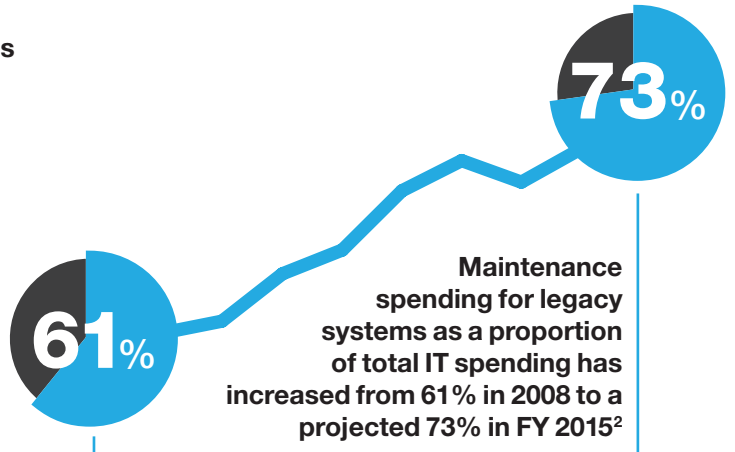
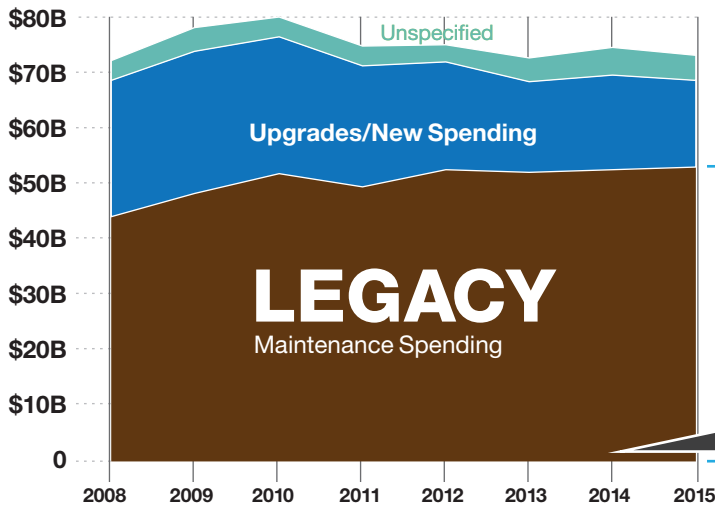


THE TRUE COST OF LEGACY NETWORK OWNERSHIP

Federal IT spending has stagnated in recent years, but agencies are spending more and more on maintaining legacy systems.

Percentage of Total Federal IT Spending* Reported as Maintenance Spending, FY 2008 – 2015



Agencies spent \$53 billion on legacy IT maintenance in FY 2014³

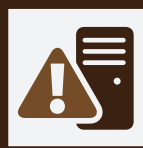
But budget figures don't account for the indirect costs of ownership that lie beneath the surface...



Security Breaches

33% increase in cyber incidents reported by federal agencies from 2010–2013⁴

Hackers stole the PII of more than **100,000** people from DOE computers



Network Failures

Legacy system failures caused a **'catastrophic network outage'** at the Pentagon Force Protection Agency in January 2014⁶



Effect on Confidence

70% of Americans lack confidence in the government after the troubled health-care.gov rollout⁷

32% of federal tech executives confident in their agency's ability to execute IT priorities⁸

NETWORK-AS-A-SERVICE

Federal agencies can transform their networks and maximize taxpayer dollars by reassigning existing maintenance budgets to acquire state-of-the-art systems as-a-service.

Unlike the traditional ownership model that limits flexibility and impedes modernization, **Network-as-a-service** allows agencies to pay for use based on consumption and brings the following benefits:

Scalability **Efficiency**
Upgradability
Security **Responsiveness**

About GBC
Government Business Council (GBC), the research arm of Government Executive Media Group, is dedicated to advancing the business of government through analysis and insight. GBC partners with industry to share best practices with top government decision-makers, understanding the deep value inherent in industry's experience engaging and supporting federal agencies.

About Brocade
To deploy new technology without appropriating CapEx, agencies can utilize Brocade Network Subscription, an OpEx acquisition model that aligns with federal directives and provides network-as-a-service flexibility with limitless network scalability and upgradability.
www.NoNetworkCapEx.com

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*Note: classified DoD IT spending not included

Sources

1. "Federal IT Spending Slashed in Proposed 2015 Budget," InformationWeek, March 2014
2. GBC analysis of ITDashboard.gov data
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