

Brocade Communications Systems, Inc.  
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February 22, 2012

Dear Brocade Customer,

This letter is a formal notification that Brocade is initiating the End of Life (EOL) process for the following Brocade® IronPoint 250 Access Point SKUs. Pursuant to the terms of your agreement with Brocade, this letter serves as your formal written EOL notification, which will allow for appropriate planning and opportunity for last time purchases. The recommended replacement products are listed below.

The objective of the Brocade account management team is to smoothly transition opportunities to the alternate products by planning to the following milestones:

**Brocade IronPoint Access Point SKUs**

- EOL Notification Date February 22, 2012
- Last Time Order (LTO) Final, Non-Cancelable,  
Non-Returnable Orders Due Date August 22, 2012
- EOL Last Ship Date September 22, 2012
- End of Support (EOS) Date September 22, 2017

Brocade EOL Product Part Number	Brocade EOL Product Description
IP250-AE	IronPoint 250 for UAE ship-to address.
IP250-AU	IronPoint 250 for Australia ship-to address.
IP250-CA	IronPoint 250 for Canada ship-to address.
IP250-EC	IronPoint 250 for European Community ship-to addresses. European Community countries are: Austria, Belgium, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, U.K.
IP250-HK	IronPoint 250 for Hong Kong ship-to-addresses
IP250-IL	IronPoint 250 for Israel ship-to address.
IP250-IN	IronPoint 250 for India ship-to address.
IP250-JP	IronPoint 250 for Japan ship-to-addresses
IP250-NZ	IronPoint 250 for New Zealand ship-to address.
IP250-SG	IronPoint 250 for Singapore ship-to address.
IP250-TH	IronPoint 250 for Thailand ship-to-addresses
IP250-US	IronPoint 250 for U.S.A. ship-to-addresses

**Recommended Product Replacement:**

<b>Brocade EOL Product Part Number</b>	<b>Recommended Product Replacement</b>
IP250-AE	BR-AP7131N66E48WW
IP250-AU	BR-AP7131N66E48WW
IP250-CA	BR-AP7131N66E48WW
IP250-EC	BR-AP7131N66E48WW
IP250-HK	BR-AP7131N66E48WW
IP250-IL	BR-AP7131N66E48WW
IP250-IN	BR-AP7131N66E48WW
IP250-JP	BR-AP7131N66E48WW
IP250-NZ	BR-AP7131N66E48WW
IP250-SG	BR-AP7131N66E48WW
IP250-TH	BR-AP7131N66E48WW
IP250-US	BR-AP7131N66E48US

Please contact your account manager for any questions or concerns that you may have.

Sincerely,  
BROCADE