



BROCADE

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June 21, 2012

Dear Brocade Customer,

This letter is a formal notification that Brocade is initiating the End of Availability (EOA) process for select Brocade® Network Advisor IP Data Center and Brocade Network Advisor IP & SAN Bundles. Pursuant to the terms of your agreement with Brocade, this letter serves as your formal written EOA notification, which will allow for appropriate planning and opportunity for last time purchases.

The recommended product replacements are the listed in the table below.

Brocade will continue to offer and provide support for the EOA products five (5) years from the last time order date announced below for those customers with a valid support contract.

The objective of the Brocade account management team is to smoothly transition opportunities to the new products by planning to the following milestones:

Brocade Network Advisor

- EOA notification date 08/08/2012
- Last Time Order (LTO) final, non-cancelable, non-returnable 04/08/2013
- End of Support (EOS) date 04/08/2018

Brocade Product Part Number	Product Description
BR-NTWADV-IP-BASE-DC	IP management SW license for up to 150 devices and Advanced capabilities; required for initial purchase of IP only management.
BR-NTWADV-IP-BASE-UPG	IP management SW license upgrade to 150 devices and Advanced capabilities; pre-requisite is BR-NTWADV-IP-BASE; enable Advanced capabilities + adds 100 additional IP devices.
BR-NTWADV-ADD-IP-BASEDC	Adds IP management SW license for Advanced capabilities and for up to 150 devices; prerequisite is BR-NTWADV-SAN-ENT, BR-NTWADV-SAN-PLU or BR-NTWADV-SAN-PLU-UPG.
BR-NTWADV-PLU	IP and SAN management SW license for 150 IP devices with advanced IP capabilities, 2560 SAN switch ports (~40 devices) and 4 SAN fabrics.
BR-NTWADV-ENT	IP and SAN management SW license for 550 IP devices, Advanced capabilities, 9000 SAN switch ports (~120 devices), and 24 SAN fabrics.

BR-NTWADV-PLU-UPG	IP and SAN management upgrade SW license to 550 IP devices, with advanced IP capabilities, 9000 switch ports (~120 devices), and 24 SAN fabrics; prerequisite BR-NTWADV-PLU.
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Recommended Product Replacement:

Brocade EOL Product Part Number	Recommended Product Replacement
BR-NTWADV-IP-BASE-DC	BR-NTWADV-IP-BASE and BR-NTWADV-IP-DC (both products are needed to provide the same level of functionality)
BR-NTWADV-IP-BASE-UPG	BR-NTWADV-IP-DC (pre-requisite is BR-NTWADV-IP-BASE)
BR-NTWADV-ADD-IP-BASEDC	BR-NTWADV-ADD-IP-BASE and BR-NTWADV-IP-DC (both products are needed to provide the same level of functionality)
BR-NTWADV-PLU	BR-NTWADV-BPLU
BR-NTWADV-ENT	BR-NTWADV-BENT
BR-NTWADV-PLU-UPG	BR-NTWADV-BPLU-UPG

Support Pricing

Beginning one (1) year after last time order 12/21/2013 and until the EOS date 12/21/2017, there will be a 10% annual price increase for end-user service and support.

Please contact your account manager for any questions or concerns that you may have.

Sincerely,
BROCADE

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