

# THE EFFORTLESS NETWORK DEMANDS EFFORTLESS ACQUISITION

## Brocade Capital Municipal Financing Portfolio

Today's state and local governments, as well as publicly-funded school districts and colleges/universities, face the dual challenge of reducing costs while expanding services to staff, citizens and businesses. They must also increase security to protect personal data and meet ever-changing compliance mandates. For a turnkey financing solution you can trust, you need only one partner: Brocade.

- Total solution financing – Brocade Capital Solutions can build the fully weighted cost into affordable monthly payments
- Simplified processing – One-stop, compliance guaranteed documents that conform with all local laws and federal regulations
- Making the numbers work – Brocade has a vested interest to identify the ideal configuration and services to meet your needs as well as provide the capital to make it a reality.

## Municipal Leases

Tax-exempt municipal lease financing is an effective and increasingly popular vehicle for publicly-funded entities to finance equipment acquisitions.

- OpEx and CapEx financing alternatives designed to support your business goals and technology needs, both today and in the future
- One source, one solution: hardware, software and services in one predictable monthly payment
- Includes non-appropriations clause

## Brocade Network Subscription

Brocade Network Subscription is a flexible, open-ended network acquisition and direct support model that gives organizations the power to align network capacity to their changing business needs with minimal risk and no capital investment. Including Brocade IP equipment and support services, Brocade Network Subscription allows organizations to provision for anticipated demand—enabling cloud-optimized networking with minimal risk.

## Brocade Subscription Plus

A single-contract that blends the “pay-as-you-go” flexibility of Brocade Network Subscription with the ability to finance an end-to-end network solution. You can procure the network solution you need today while retaining a solid cash foundation.

### Building Solutions to Meet Today's Requirements

With a single point of contact, rely on Brocade Capital Solutions for your leasing needs, you will discover that budget control and simplified processing can co-exist.

The bottom line is leasing offers strategic, competitive advantages for today's municipalities. Financing enables you to pay for equipment as you use it, which can boost financial performance at a time when you need it most.

### Define Your Network Future with Brocade Capital

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[www.Brocade.com/Capital](http://www.Brocade.com/Capital)