

ON-DEMAND NETWORK ACQUISITION TO MEET FEDERAL BUDGET OBJECTIVES

Brocade Network Subscription Replaces Costly Over-Provisioning with Pay-As-You-Go Flexibility and Agility

- Aligns IT network infrastructure capacity and project costs with network demand and benefits
- Provides complete flexibility for IT upgrades for total obsolescence protection
- Eliminates the potential risk from adopting new technologies, projects, and services
- Frees up capital for investment in other areas or projects
- Provides agencies with the fiscal certainty to effectively project and manage cash flow

Contact your Brocade Capital Federal Program Manager to learn more:
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Brocade Network Subscription Provides the Industry's First "As a Service" Federal OpEx Procurement

The past decade has left a distinct footprint: IT infrastructure and change have become synonymous terms. As a result, traditional purchase models no longer work. And agencies face the daunting challenge of providing a network environment that is always-on, BYOD compatible, compliance-based, and secure—while consolidating data centers on reduced resources.

Brocade® Network Subscription can help agencies meet Federal budget objectives. This innovative subscription-based service is designed to address ever-changing agency needs in addition to OpEx "as a service" directives.

Never Buy Another Network

Brocade Network Subscription enables Federal partners to subscribe to exactly:

- ✓ What they want
- ✓ Where they want
- ✓ When they want

Data Center Consolidation

Brocade Network Subscription offers the ability to deploy, re-deploy, and un-deploy on-demand. Agencies gain the flexibility and scalability to define a network today and seamlessly make adjustments at any time at no cost, with no penalty, all within your 60-day Right of Cancellation contract.

Eliminate Inefficiencies

A subscription-based approach uncouples agencies from aging infrastructure by providing unlimited upgradability. Brocade offers dynamic adoption that allows agencies to meet ever-changing requirements and compliance goals with state-of-the-art networking equipment.

Interoperability through Open Systems

Open architecture allows agencies to customize solutions and maximize resources. To simplify acquisition, Brocade Subscription Plus delivers significant procurement efficiencies to facilitate acquisition of network IP solutions with Brocade Network Subscription, along with leases for partner services and third-party equipment.

Shift from "IT As an Asset" to "IT As a Service"

Embrace the future. Discover how Brocade Network Subscription can help your agency:

- Proactively define and redefine your network
- Escape term commitments and aging infrastructure
- Use OpEx funds with "as a service" flexibility
- Embrace rapidly changing technologies
- Eliminate technology obsolescence and disposal processes